

| Oceanis Yacht 60<br>(Based on A2027)                                                                                                                                                                                                                                                                                                                                                                                                                                        | £ Price inc. VAT |
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| YANMAR 4LV 110KW (150HP) DIESEL                                                                                                                                                                                                                                                                                                                                                                                                                                             | £1,155,028       |
| Delivery to Fox's (UK)                                                                                                                                                                                                                                                                                                                                                                                                                                                      | £47,500          |
| Handling, installation, PDI / commissioning and hand-over programme                                                                                                                                                                                                                                                                                                                                                                                                         | POA              |
| UK Customs Clearance                                                                                                                                                                                                                                                                                                                                                                                                                                                        | £100             |
| <b>LEST:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                  |
| DEEP CAST IRON KEEL                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Standard         |
| SHALLOW CAST IRON KEEL                                                                                                                                                                                                                                                                                                                                                                                                                                                      | £4,194           |
| <b>LAYOUT:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                  |
| SAILS LOCKER                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Standard         |
| 3 CABINS 3 HEADS VERSION - WALNUT ALPI                                                                                                                                                                                                                                                                                                                                                                                                                                      | Standard         |
| 4 CABINS 4 HEADS VERSION - WALNUT ALPI                                                                                                                                                                                                                                                                                                                                                                                                                                      | £8,142           |
| 3 CABINS 3 HEADS VERSION - ALPI BRUSHED OAK                                                                                                                                                                                                                                                                                                                                                                                                                                 | £10,161          |
| BOW CABIN - BRUSHED OAK ALPI                                                                                                                                                                                                                                                                                                                                                                                                                                                | £17,024          |
| BOW CABIN - WALNUT ALPI                                                                                                                                                                                                                                                                                                                                                                                                                                                     | £17,024          |
| 4 CABINS 4 HEADS VERSION - ALPI BRUSHED OAK                                                                                                                                                                                                                                                                                                                                                                                                                                 | £18,303          |
| <b>OTHER VERSIONS:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                  |
| FURLING MAST VERSION - ANODISED ALUMINIUM                                                                                                                                                                                                                                                                                                                                                                                                                                   | Standard         |
| PERFORMANCE CLASSICAL MAST VERSION                                                                                                                                                                                                                                                                                                                                                                                                                                          | £83,439          |
| Black lacquered aluminium classical mast (+ 1,50 m / 4'11")<br>3 Aft swept spreaders<br>Black lacquered aluminium Park Avenue boom                                                                                                                                                                                                                                                                                                                                          |                  |
| <b>UPHOLSTERY:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                  |
| LOUNGE GREIGE 160 UPHOLSTERY IN SALOON                                                                                                                                                                                                                                                                                                                                                                                                                                      | Standard         |
| LOUNGE FALCON 162 UPHOLSTERY IN SALOON                                                                                                                                                                                                                                                                                                                                                                                                                                      | £1,873           |
| LOUNGE MEGA RABBIT 160 UPHOLSTERY IN SALOON                                                                                                                                                                                                                                                                                                                                                                                                                                 | £1,873           |
| LEATHER UPHOLSTERY IN SALOON - DK45 TAUPE                                                                                                                                                                                                                                                                                                                                                                                                                                   | £15,107          |
| NUBUCK UPHOLSTERY IN SALOON - LG13 CHOCOLAT                                                                                                                                                                                                                                                                                                                                                                                                                                 | £22,598          |
| <b>TRIM LEVEL:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                  |
| COMFORT TRIM LEVEL                                                                                                                                                                                                                                                                                                                                                                                                                                                          | £71,888          |
| Coastal Raymarine Pack<br>1 Harken H50.2 STAEH starboard electric manoeuvring winch (in lieu of standard)<br>1 Accommodation ladder<br>Remote control opening of the aft platform<br>Spring mattress in the owner's cabin (thickness: 180mm / 7")<br>Deck wash electric pump, in the anchor well (Use of sea water or fresh water tanks)<br>2 000 W inverter<br>Hifi : Fusion Apollo RA670 with PW speakers + bass box in the saloon +<br>2 Fusion speakers in the cockpit  |                  |
| LUXE TRIM LEVEL - 3 CABINS VERSION                                                                                                                                                                                                                                                                                                                                                                                                                                          | £165,869         |
| Offshore Raymarine Pack<br>1 Harken H50.2 STAEH starboard electric manoeuvring winch (in lieu of standard)<br>1 Accommodation ladder<br>Remote control opening of the aft platform<br>Spring mattress in the owner's cabin (thickness: 180mm / 7")<br>Deck wash electric pump, in the anchor well (Use of sea water or fresh water tanks)<br>2 000 W inverter<br>Hifi : Fusion Apollo RA670 with PW speakers + bass box in the saloon +<br>2 Fusion speakers in the cockpit |                  |

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| LUXE TRIM LEVEL - 4 CABINS VERSION                                                                                                                                                                                                                                                                                                                                                                                                                                       | £168,561 |
| Offshore Raymarine Pack<br>1 Harken H50.2 STAEH starboard electric manoeuvring winch (in lieu of standard)<br>1 Accommodation ladder<br>Remote control opening of the aft platform<br>Spring mattress in the owner's cabin (thickness: 180mm / 7")<br>Deck wash electric pump, in the anchor well (Use of sea water or fresh water tanks)<br>2 000 W inverter<br>Hifi : Fusion Apollo RA670 with PW speakers + bass box in the saloon + 2 Fusion speakers in the cockpit |          |
| <b>PACKS:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |
| STAYSAIL RIGGING PACK<br><br>2 Harken Element E80 blocks, including 1 with becket<br>1 Clutch to starboard<br>1 Double Wichard forestay sail bolt plate on forward deck with removable forestay<br>1 Dyneema halyard sheave with block for staysail<br>Punch core sheet (12mm diameter - 45m)<br>the self-tacking jib track and the traveller are retained                                                                                                               | £3,196   |
| DOWNWIND PACK<br><br>German System<br>2 Electric genoa winches (H70.2STAEH - 24V) + 1 Winch handle<br>Asymmetrical spinnaker rigging / Code 0                                                                                                                                                                                                                                                                                                                            | £22,553  |
| UPWIND PACK<br><br>German System<br>2 Electric genoa winches (H70.2STAEH - 24V) + 1 Winch handle<br>Dacron genoa on furler (to replace the standard self-tacking jib)<br>Genoa sheet track on the coachroof + Genoa sheets<br>(the self-tacking jib track and the traveller are retained)                                                                                                                                                                                | £24,202  |
| UPWIND AND DOWNWIND PACK<br><br>German System<br>2 Electric genoa winches (H70.2STAEH - 24V) + 1 Winch handle<br>Dacron genoa on furler (to replace the standard self-tacking jib)<br>Genoa sheet track on the coachroof + Genoa sheets<br>(the self-tacking jib track and the traveller are retained)<br>Asymmetrical spinnaker rigging / Code 0                                                                                                                        | £28,946  |
| BLACK EDITION PACK<br><br>8 Black anodised aluminum mooring cleats (Length: 0,40m / 1'4")<br>Black lacquered stainless steel pulpits, handrails, stanchions<br>Textile lifelines with side boarding gates                                                                                                                                                                                                                                                                | £4,576   |
| MOORING-ANCHORING PACK<br><br>Delta 40 kg/88 lbs anchor (galvanized steel)<br>Chain (Diameter: 12mm / 1/2" - Length: 70m / 230')<br>Ropes (Diameter: 22mm / 7/8" - Length: 50m / 164')<br>6 Fenders:<br>- 4 XL (Diameter: 300mm / 12" - Length: 880mm / 2'11")<br>- 2 L (Diameter: 250mm / 10" - Length: 700mm / 2'4")<br>4 Moorings lines (Diameter: 18mm / 11/16" - Length: 15m / 49'3")                                                                               | £4,105   |
| MOORING-ANCHORING PACK (INFLATABLE FENDERS)<br><br>Delta 40 kg/88 lbs anchor (galvanized steel)<br>Chain (Diameter: 12mm / 1/2" - Length: 70m / 230')<br>Ropes (Diameter: 22mm / 7/8" - Length: 50m / 164')<br>8 Inflatable fenders (Diameter: 360mm / 1'2" - Length: 1 200mm / 3'11")<br>4 Moorings lines (Diameter: 18mm / 11/16" - Length: 15m / 49'3")<br>Anchor positioner                                                                                          | £7,794   |
| COASTAL PACK - RAYMARINE<br><br>Port and starboard helm stations:<br>- 1 AXIOM2 PRO 12" multi-function touchscreen (GPS, Chart plotter, Card reader - Navionics®+ Blank cartography included)<br>Windvane, Anemometer (RWS)<br>Windex Windvane<br>Sensor (Log, Speedometer, Temperature)<br>Pilot Raymarine P70s<br>Ray91 fixed VHF (AIS receiver) on chart table<br>Protective covers for helm & consoles (Charcoal Grey)                                               | £25,604  |

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| OFFSHORE PACK - RAYMARINE                                                                                                                                                                                                                                                                                                                                                                                             | £28,598 |
| = Coastal Pack:<br>Port and starboard helm stations:<br>- 1 AXIOM2 PRO 12" multi-function touchscreen (GPS, Chart plotter,<br>Card reader - Navionics®+ Blank cartography included)<br>Windvane, Anemometer (RWS)<br>Windex Windvane<br>Sensor (Log, Speedometer, Temperature)<br>Pilot Raymarine P70s<br>Ray91 fixed VHF (AIS receiver) on chart table<br>Protective covers for helm & consoles (Charcoal Grey)<br>+ |         |
| <b>OPTIONS:</b>                                                                                                                                                                                                                                                                                                                                                                                                       |         |
| <b>RUNNING RIGGING:</b>                                                                                                                                                                                                                                                                                                                                                                                               |         |
| SELF-TACKING JIB HARDWARE                                                                                                                                                                                                                                                                                                                                                                                             | £864    |
| <b>STANDING RIGGING:</b>                                                                                                                                                                                                                                                                                                                                                                                              |         |
| ELECTRIC GENOA FURLER ON DECK (CLASSIC MAST)                                                                                                                                                                                                                                                                                                                                                                          | £11,551 |
| ELECTRIC GENOA FURLER ON DECK (FURLING MAST)                                                                                                                                                                                                                                                                                                                                                                          | £11,551 |
| HYDRAULIC BACKSTAY (FOR CLASSIC MAST)                                                                                                                                                                                                                                                                                                                                                                                 | £11,215 |
| <b>MAST - BOOM - POLE:</b>                                                                                                                                                                                                                                                                                                                                                                                            |         |
| WHITE LACQUERED FURLING MAST                                                                                                                                                                                                                                                                                                                                                                                          | £16,710 |
| BLACK LACQUERED FURLING MAST                                                                                                                                                                                                                                                                                                                                                                                          | £16,710 |
| BLACK LACQUERED FURLING BOOM + HYDRANET MAINSAIL                                                                                                                                                                                                                                                                                                                                                                      | £70,766 |
| For Performance classic mast version<br>Delivered with hydranet mainsail                                                                                                                                                                                                                                                                                                                                              |         |
| <b>RUNNING RIGGING:</b>                                                                                                                                                                                                                                                                                                                                                                                               |         |
| H60.2 STAEH REWIND MANOEUVRING WINCHES - PORT & STARBOARD                                                                                                                                                                                                                                                                                                                                                             | £10,150 |
| <b>SAILS:</b>                                                                                                                                                                                                                                                                                                                                                                                                         |         |
| HYDRANET SELF-TACKING FURLING JIB (CLASSIC MAST)                                                                                                                                                                                                                                                                                                                                                                      | £6,493  |
| HYDRANET SELF-TACKING FURLING JIB (FURLING MAST)                                                                                                                                                                                                                                                                                                                                                                      | £6,493  |
| FURLING HYDRANET GENOA FOR CLASSIC MAST                                                                                                                                                                                                                                                                                                                                                                               | £10,385 |
| FURLING HYDRANET GENOA FOR FURLING MAST                                                                                                                                                                                                                                                                                                                                                                               | £10,385 |
| CODE 3 WITH ELECTRIC FURLING SYSTEM FOR CLASSIC MAST                                                                                                                                                                                                                                                                                                                                                                  | £31,626 |
| CODE 3 WITH ELECTRIC FURLING SYSTEM FOR FURLING MAST                                                                                                                                                                                                                                                                                                                                                                  | £30,168 |
| HYDRANET MAINSAIL FOR CLASSIC MAST WITH CANOE BOOM                                                                                                                                                                                                                                                                                                                                                                    | £15,589 |
| HYDRANET MAINSAIL FOR FURLING MAST                                                                                                                                                                                                                                                                                                                                                                                    | £8,647  |
| <b>MOORING AND ANCHOR LINES:</b>                                                                                                                                                                                                                                                                                                                                                                                      |         |
| NOMEN FOLDING CLEATS                                                                                                                                                                                                                                                                                                                                                                                                  | £10,733 |
| Not available with Black Edition Pack<br>Anodised aluminum - L=300mm<br>In lieu of standard cleats                                                                                                                                                                                                                                                                                                                    |         |
| NOMEN FOLDING CLEATS - BLACK                                                                                                                                                                                                                                                                                                                                                                                          | £10,733 |
| Requires Black Edition Pack<br>Black anodised aluminum - L=300mm                                                                                                                                                                                                                                                                                                                                                      |         |
| RETRACTABLE CAPSTAN (BOW)                                                                                                                                                                                                                                                                                                                                                                                             | £13,009 |
| STAINLESS STEEL ANCHOR FOR MOORING-ANCHORING PACK                                                                                                                                                                                                                                                                                                                                                                     | £2,703  |
| <b>EXTERIOR LAYOUT:</b>                                                                                                                                                                                                                                                                                                                                                                                               |         |
| COACHROOF SPRAYHOOD - CHARCOAL GREY                                                                                                                                                                                                                                                                                                                                                                                   | £8,770  |
| BATYLINE SHADE SIDES FOR BIMINI                                                                                                                                                                                                                                                                                                                                                                                       | £1,301  |
| BATYLINE SHADE SIDES FOR SEMI RIGID BIMINI                                                                                                                                                                                                                                                                                                                                                                            | £1,301  |
| LIGHT CHARCOAL SUNSHADE ON FOREDECK                                                                                                                                                                                                                                                                                                                                                                                   | £2,703  |
| CHARCOAL GREY BIMINI AFT CLOSING                                                                                                                                                                                                                                                                                                                                                                                      | £6,336  |
| CHARCOAL GREY BIMINI AFT CLOSING -FOR RIGID BIMNI                                                                                                                                                                                                                                                                                                                                                                     | £6,336  |
| COCKPIT BIMINI WITH LED LIGHTING - CHARCOAL GREY                                                                                                                                                                                                                                                                                                                                                                      | £9,477  |
| SEMI RIGID BIMINI WITH FOLDABLE CHARCOAL GREY CANVAS                                                                                                                                                                                                                                                                                                                                                                  | £31,065 |
| INTEGRATED HYDRAULIC GANGWAY                                                                                                                                                                                                                                                                                                                                                                                          | £38,467 |
| ELECTRIC TENDER LOADING SYSTEM                                                                                                                                                                                                                                                                                                                                                                                        | £15,028 |
| FOLDING POLYESTER GANGWAY                                                                                                                                                                                                                                                                                                                                                                                             | £4,172  |
| OUTBOARD ENGINE BRACKET                                                                                                                                                                                                                                                                                                                                                                                               | £247    |
| CENTRAL FOLDING EXTENSION ON THE 2 COCKPIT TABLES                                                                                                                                                                                                                                                                                                                                                                     | £2,557  |
| <b>EXTERIOR CUSHIONS:</b>                                                                                                                                                                                                                                                                                                                                                                                             |         |
| VITA 61 OUTSIDE UPHOLSTERY (FOR LUXE TRIM LEVEL)                                                                                                                                                                                                                                                                                                                                                                      | £1,088  |

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| <b>STEERING SYSTEMS:</b>                                   |  |          |
| 2 CARBON STEERING WHEELS                                   |  | £12,897  |
| 2 BLACK COMPOSITE STEERING WHEELS                          |  | £3,264   |
| 2 WHITE COMPOSITE STEERING WHEELS                          |  | £3,264   |
| <b>INTERIOR WATER CIRCUIT:</b>                             |  |          |
| SEA WATER ELECTRIC PUMP IN GALLEY                          |  | £594     |
| WATER MAKER (100 LITERS HOUR 24V-230V)                     |  | £18,953  |
| <b>ELECTRICAL APPLIANCES:</b>                              |  |          |
| SOLAR PANELS ON THE COACHROOF (700 W)                      |  | £16,037  |
| GENERATOR 11KVA 230V50HZ - ONAN                            |  | £36,112  |
| <b>NAVIGATION LIGHTS:</b>                                  |  |          |
| UNDERWATER PROJECTORS (X4)                                 |  | £5,058   |
| LED SPREADER LIGHTING (ANODISED FURLING MAST)              |  | £3,006   |
| LED SPREADER LIGHTING (WHITE FURLING MAST)                 |  | £3,006   |
| LED SPREADER LIGHTING (BLACK FURLING MAST)                 |  | £3,006   |
| LED SPREADER LIGHTING (BLACK CLASSICAL MAST)               |  | £5,204   |
| <b>GAS CIRCUIT AND ACCESSORIES:</b>                        |  |          |
| REMOVABLE GAS PLANCHA                                      |  | £1,548   |
| <b>HOUSEHOLD APPLIANCES:</b>                               |  |          |
| REFRIGERATED COCKPIT COOL BOX BELOW PORT SIDE HELM SEAT    |  | £4,049   |
| TEMPERATE WINE CELLAR 230V                                 |  | £2,770   |
| FULL ELECTRIC GALLEY 220V (OVEN AND STOVE)                 |  | £774     |
| 230V MICROWAVE OVEN                                        |  | £1,604   |
| UPGRADE: BUILT-IN ICE MAKER IN STANDARD DEEP FREEZE DRAWER |  | £1,032   |
| WASHER-DRYER (8KG/5KG) 230V                                |  | £3,925   |
| DISHWASHER (9 SETS) 230V-50HZ                              |  | £2,703   |
| <b>INTERIOR EQUIPMENT:</b>                                 |  |          |
| TABLEWARE KIT - 6 PERSONS                                  |  | £964     |
| LEE CLOTH IN STARBOARD AFT CABIN - CHARCOAL GREY           |  | £650     |
| <b>CUSHIONS:</b>                                           |  |          |
| SPRING MATTRESS FOR THE PORT AFT CABIN                     |  | £964     |
| SPRING MATTRESS FOR THE STARBOARD AFT CABIN                |  | £964     |
| <b>ELECTRICAL CIRCUIT:</b>                                 |  |          |
| ELECTRIC BATTERY BREAKER                                   |  | £3,118   |
| <b>HULL STRUCTURE:</b>                                     |  |          |
| WHITE HULL STD                                             |  | Standard |
| HULL PAINT - LIGHT COLOR                                   |  | £53,563  |
| Hull - Aft transom - Bowsprit                              |  |          |
| HULL PAINT - DARK COLOR                                    |  | £53,563  |
| Hull - Aft transom - Bowsprit                              |  |          |
| <b>DOCUMENTS &amp; PLATES:</b>                             |  |          |
| COMPOSITE FLAGSTAFF                                        |  | £1,110   |
| <b>HI-FI / TV:</b>                                         |  |          |
| TV PRE-WIRING IN THE SALOON + LIFTING SYSTEM               |  | £2,871   |
| TV PRE-WIRING IN OWNER'S CABIN                             |  | £1,144   |
| RA670 APOLLO AMPLIFIER AND P&W SPEAKERS IN OWNER'S CABIN   |  | £4,273   |
| <b>NAVIGATION INSTRUMENTS:</b>                             |  |          |
| RAYMARINE CLEARCRUISE - AUGMENTED REALITY                  |  | £4,318   |
| RAYMARINE QUANTUM DOPPLER 2 RADAR                          |  | £6,022   |
| MULTIFONCTION SCREEN RAYMARINE AXIOM2 PRO 12"- CHART TABLE |  | £6,101   |
| <b>EXTERIOR JOINERY:</b>                                   |  |          |
| IRO-DECK SLATTED CATWALKS (GREY CAULKING)                  |  | £35,327  |
| IRO-DECK SLATTED ROOF (GREY CAULKING)                      |  | £16,262  |
| <b>LAUNCHING / MAST STEPPING:</b>                          |  |          |
| COMMISSIONNING LES SABLES                                  |  | £32,837  |
| COMMISSIONNING WESTERN MEDITERRANEAN - UNKEELED BOAT       |  | £53,495  |
| COMMISSIONNING WESTERN MEDITERRANEAN - KEELED BOAT         |  | £55,178  |
| PREMIUM DELIVERY                                           |  | £9,465   |

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| <b>SERVICES:</b>                                                                              |                   |
| WILLIAMS 280 MINIJET TENDER                                                                   | £41,226           |
| <b>Fox's Supplied:</b>                                                                        |                   |
| 3 piece name set                                                                              | £249              |
| Navionics chart                                                                               | £240              |
| Rokk wireless phone charger flush mounted on dash                                             | £250              |
| On the Water Pack: 4x life jackets, boat hook, flare kit, deck broom, Star brite Xtreme Clean | £449              |
| Shore power lead                                                                              | £95               |
| Gaz cylinder                                                                                  | £90               |
| Prepare and antifoul                                                                          | £3,259            |
| Prepare and Coppercoat                                                                        | £14,023           |
|                                                                                               |                   |
| <b>Total</b>                                                                                  | <b>£1,365,836</b> |
| <b>Discount</b>                                                                               | <b>£50,836</b>    |
| <b>Grand Total (inc. VAT)</b>                                                                 | <b>£1,315,000</b> |

#13-1.07-6850-20.00-09-26 E & OE.